TEWKSBURY



Business and Community Guide

Table of Contents

Welcome	3
Why Tewksbury	
Benefits	
Location, Demographics, Workforce and Industry	
Business Parks	6
Town Gateways	
Economic Target Area Designation	7
Infrastructure Improvements	8
Real Estate	9
Quality of Life	10
Tewksbury Senior Center	
Recreation and Activities	10
Sports	11
Healthcare	12
Banks	13
Arts and Culture	13
Municipal Services	14
Police, Fire, Tewksbury Senior Center	
Tewksbury Public School System	14
Educational Resources	15
U-Mass Lowell, Middlesex Community College, The Sala	ter School
Town of Tewksbury Community Development	
Community Planning, The Economic Development Con	
Business Networks	
Greater Lowell Chamber of Commerce, Business Develo	
Employment Resources	•
Massachusetts Resources	18
Lodging	19
Testimonials	20



Welcome

Welcome to the Town of Tewksbury's Business and Community Guide. We hope you will find that this guide demonstrates the outstanding resources that the Town of Tewksbury has to offer. The guide is laid out in a user-friendly fashion, which is our approach to the business community at large. We are confident that in using this guide, you will discover the range of amenities available to you in town, and find that Tewksbury is an exceptional place in which to work, conduct business, and settle down.

The Town of Tewksbury is a historic community of 32,516 residents, comprising 21.06 square miles in land size. It is 21 miles north of Boston, located between the Concord and Merrimack Rivers, on slightly rolling lowland terrain. Tewksbury was gradually settled from Billerica during the early decades of the 18th century and incorporated in 1734. The original

economic base depended on farming and grazing with lumbering as a secondary activity. A saw mill was established on Trull Brook about 1736. Flower growers of Tewksbury developed greenhouses and market gardens between 1890 and 1915 as the town's dominant business; later hothouses raised and cultivated award winning hybrid carnations and other flowers commercially for city markets. By 1976, Tewksbury grew approximately 2,000,000 carnations , and was hailed as the "Carnation Capital of the World" by Yankee Magazine.

In present times, the town has attracted a variety of national and international companies, as well as local and family run businesses because of its convenient location and full-service infrastructure. The talented workforce and variety of housing options are appealing to quality businesses. Furthermore, the town engages itself with the business community in order to fulfill needs and concerns. As an Economic Target Area we can provide assistance with tax incentives which open up further financial opportunities from the Commonwealth.

The Tewksbury Board of Selectmen, the Planning Board and the Economic Development Committee are working hard to

help expand business currently in town and attract new companies to our community. For more information about relocating your business to Tewksbury or expanding your current business, please contact me at (978) 670-4300 or visit the town's website at www.tewksbury-ma.gov.

Je Man Markey

Richard A. Montuori Tewksbury Town Manager



Why Tewksbury?

Tewksbury is a historic town of approximately 30,000 residents located in the Merrimack Valley less than a half hour from Boston. It has an aggressive planning and development department, offering tax incentives to new business looking to relocate. Its affordable housing, strong infrastructure, and suburban lifestyle make it an attractive place to settle a business or a family.

Other reasons you should consider Tewksbury:

- Easy access to I-93 and I-495.
- Designated as a Gold Status Community by the Massachusetts Biotechnology Council
- Designated as a Regional Technology Center Economic Target Area offering the following benefits:
- Up to 10% Investment Tax Credit
- Abandoned Building Renovation Deduction

Tewksbury's Main Street offers drivers and walkers many options. Spanning the length of Tewksbury, Route 38 is home to a variety of local and chain restaurants, as well as national department stores and locally-owned shops

- Tax increment financing and tax exemption for personal property tax
- Eligibility for brownfield redevelopment assistance
- Expedited permitting

Benefits

Location

Tewksbury is situated 20 miles north of Boston at the intersection of Interstates 93 and 495. State highways Rte. 133 and 38 also pass through Tewksbury, making it an accessible and navigable town.

The MBTA's commuter rail stations are available in neighboring Wilmington, Andover, and Billerica. Bus stops for the Lowell Regional Transportation Authority are also available via Rte. 38 to Lowell's Gallagher Station and the Wilmington MBTA station.

Demographics/General Information

As of the 2010 Census, Tewksbury had 32,516 residents and occupied 20.7 square miles. Tewksbury operates with an Open Town Meeting form of government, including a Town Manager, and an elected 5-member Board of Selectmen.

The town received an A+/Stable Long Term Rating by Standard & Poor's in 2008, reflecting the town's "above-average income and belowaverage unemployment levels" and access to the greater Boston economy.

Workforce and Industry

Tewksbury's location is ideal for employers: it has an educated workforce due to its proximity to Boston colleges such as Harvard, MIT, and Boston University, and local colleges UMASS Lowell and Merrimack College. Commuter rail locations in neighboring towns and routes 38, 495, and I-93 make the town ultra-accessible.



Just 20 Miles from Boston, near routes 495 and I-93, Tewksbury is bordered by Lowell, Chelmsford, Dracut Andover, Wilmington, and Billerica.

Tewksbury is home to several large employers. **Raytheon Integrated Defense Systems** is the town's biggest employer with over 2,000 employees. **Tewksbury Hospital** (1,500 employees), the Commonwealth's largest Public Health hospital, is Tewksbury's second biggest employer.

Tewksbury is headquarters to **Demoulas Super Markets Inc.**, operating over 60 supermarkets under the Market Basket name in New England. *Supermarket News* ranked DeMoulas/Market Basket No. 43 in the 2010 "Top 75 North American Food Retailers". This ranking was calculated on 2009 fiscal year estimated sales of \$3.0 billion.



Business Parks







"Tewksbury continues to maintain and foster a favorable business environment."

Riverview Technology Park

Located at 495 Woburn Street, Riverview Technology Park sits on 130 acres and is a multi-tenant facility with up to 495,000 sq. feet available for lease. A 20-acre site at the location can be used as a build-to-suit expansion of up to 250,000 square feet. The gated facility, according to owner Hackman Capital, is suited for "R&D and light assembly."

Ames Pond Corporate Center

This complex has office space available for lease at 100 Ames Pond Drive, ranging from 4,000 to 18,8958 square feet. The location is energy-star labelled and features a food court, a waterfront location, and a pool. The complex is a half-mile from exit 39 on 495 and is a short drive to lodging and restaurants. A proposed building at 300 Ames Pond Drive would offer 177,595 square feet of additional office space.

495 Business Center

495 Business Center is an 85 acre facility of 750,000 square feet of office, R & D, and light industrial space. The three inter-connected buildings offer 325,000 square feet of available space, subdividable down to 5,000 square feet. The location has the ability to be expanded to over 1.1 million square feet. On site are a fitness center, cafeteria, and walking/jogging trails. The site is located at the intersection of 495 and Route 133.

Town Gateways

The gateway areas of Tewksbury support the needs of residents and commuter employees with convenient and accessible facilities and services. These services include: family-run and franchise restaurants, automotive service stations, coffee shops, dry cleaners, and banks, to name a few.

Gateways:

- East & Shawsheen Streets Gateway Area, near I-93, Exit 42 near the Andover Line
- Woburn St, off I-495, Exit 37 at the Lowell line
- Wamesit Gateway, Main Street, Rt.38 off I-495, Exit 38 near the Lowell line.





Economic Target Area Designation

Tewksbury was named an Economic Target Area Designation in Massachusetts in 2010 by the Massachusetts Economic Assistance Coordinating Council.

This designation not only provides **Tax Increment Financing** to businesses, but signifies that the town continues to foster and maintain a favorable business environment. Tax Increment Financing allows the town to provide

Financing allows the town to provide "flexible targeted incentives to stimulate job-creating development". The TIF plan describes Tewksbury's proposed public investment in the TIF zone.

Property tax exemption for Certified Projects are based on a percentage of value added through both improvements and new construction, according to mass.gov. The tax incentives in the TIF plan range from 5 to 20 years.

Massachusetts Biotechnology Council Gold Rating

Tewksbury was named a Gold-rated Bioready Community in January 2009 by the Massachusetts Biotechnology Council (www.massbio.org). Communities with a gold rating have "made a commitment to

biotechnology," according to Massbio, by establishing policies which "ease the pathway" for the construction or renovation of facilities in the biotechnology industry, such as life sciences.





Green Community Designation

On July 20, 2011 the Town of Tewksbury received designation as a Green Community. This designation is quite an achievement and reflects the hard work and tireless efforts the community has exhibited in meeting the Green Communities Designation and Grant Program's five criteria. Having met these criteria, the Town of Tewksbury is now an energy leader in Massachusetts, poised to

reduce its energy costs, improve the local environment and implement energy efficiency and renewable energy projects with funding through the Green Communities Designation and Grant Program. Tewksbury is one of 74 communities in the Commonwealth with this designation.

Infrastructure Improvements

Comprehensive Sewer and Water Upgrades

Tewksbury's water and sewer facilities recently received major upgrades with the completion of the Town-wide sewer and water projects. The 100-million-dollar projects brought public sewer to the entire town, as well as improved water lines and street pavement.

Water distribution and storage tanks upgrades include a new water tank at Colonial Drive and renovations to the Ames Hill storage tanks. Tewksbury's water treatment plant on the Merrimack River can process up to 7 million gallons of water per day for our residents and businesses.

John Ryan School

The John Ryan School serves 728 students in grades 5 and 6, and is a "technology rich" school with about 300 internet-ready computers, according to Principal Kevin McIntyre. This new 106,000 sq. ft. school opened August. 20, 1999.

"Students are enjoying an enriched learning environment with the addition of new and current educational technologies such as the interactive white boards and student responders."

Wynn Middle School

Home to 748 students in grades 7 and 8, the Wynn Middle School recently underwent a complete renovation and expansion in 2003.

Tewksbury Memorial High School

Tewksbury is currently constructing a new Tewksbury Memorial High School, projected to open in the fall of 2012. The 218, 781 square foot construction will accommodate 1,100 Tewksbury students and is being reimbursed at 60 percent by the MSBA's Model School Program.

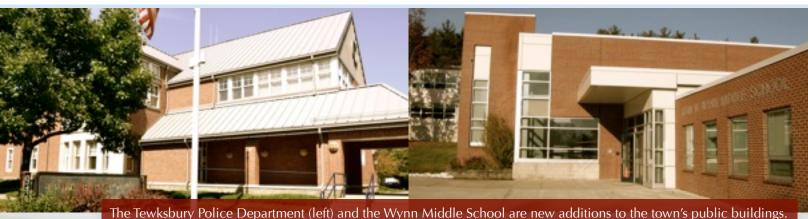
Once completed, the school will meet Green School requirements, offer a 690-seat auditorium, and offer many cutting-edge features, such as: a robotics laboratory, a TV studio, three general computer laboratories, two large-group instruction areas, and a media library with a print and video collection.



Town Hall Rehabilitation

The Community Preservation Act is providing \$6 million to rehabilitate Tewksbury's historic town hall—a project expected to break ground in 2012.

The renovation will upgrade the building's façade, interior office spaces, as well as bring the building up to current building and ADA codes.



"Renovations include increased space for offices, upgrades to building code issues and ADA compliance," said Montuori. "An additional 2,500 sq. ft. will be added to the building to allow for an elevator to access all three floors and create additional office space."

Tewksbury Public Library

The new Tewksbury Public Library opened on Chandler Street in March of 1999 and provided 35,570 sq. feet of usable floor space as part of a ten-year planning effort. The new building offered 28 computers for public use, as well as six meeting rooms, and ample shelf space.

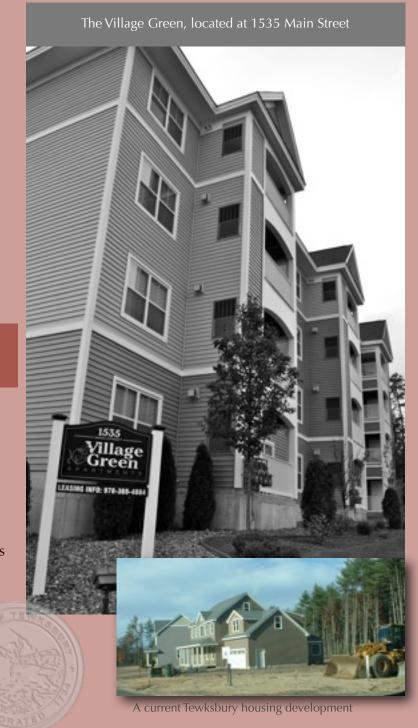


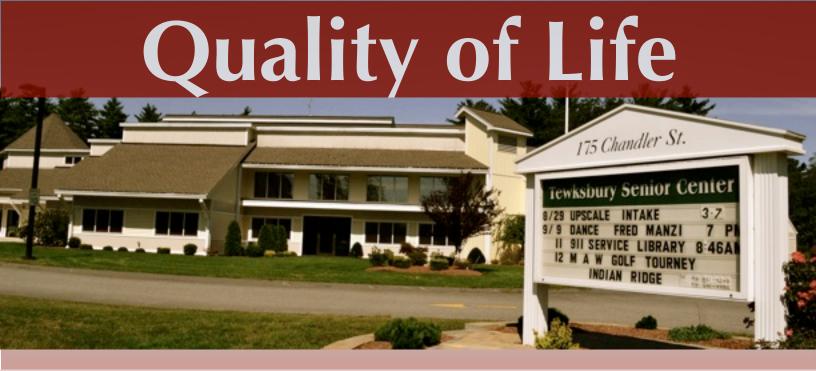
Real Estate

According to the Local Housing Partnership, Tewksbury is a mature suburb whose housing ranges from modest to upper-end single-family homes. Tewksbury housing appeals to a broad range of ages and income levels due to Tewksbury's higher percentage of condominiums and apartments than those in neighboring towns.

Tewksbury's Affordable Housing Plan states, "Years ago, Tewksbury residents adopted zoning to allow a mix of housing types and as a result, the town offers housing choices that are unavailable in many Middlesex County suburbs. In addition, the town has historically been affordable to households that could not purchase or rent a home elsewhere in the region."

The Village Green, a six-building, 145,000 square foot development, features 4 new buildings with residential and commercial uses. The "apartmenthomes" available at 1535 Main Street are subsidized by the town and the Tewksbury Housing Authority, enabling residents of all backgrounds to live in this gorgeous facility.





Tewksbury has many programs and amenities to enhance the lives of its residents, such as a strong public school system, affordable housing, a new senior center with an established Council On Aging, and strong recreational facilities and options. The town also has many banks to suit the residents' financial needs, as well as a variety of healthcare choices.

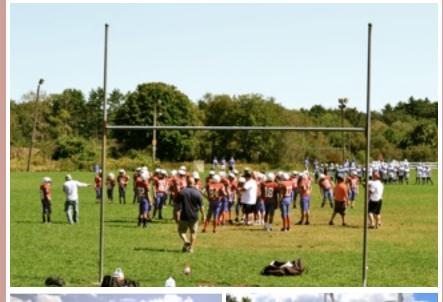
Recreation and Activities

Tewksbury Senior Center

Located at 175 Chandler Street, the recently expanded 23,000 square ft. Senior Center provides large function spaces, health and exercise programs, as well as crafts and other recreational activities. Tewksbury's Senior Center strives to "provide an independent and enriched quality of life."

Livingston Street Athletic Complex

The Livingston Street Athletic Complex lies just off of Main Street in Tewksbury and operates under the auspices of the Tewksbury Recreation Department. It has 8 fields for softball and baseball use, 2 football, 2 lacrosse, and 3 soccer fields used by the public schools, as well as youth and adult recreation leagues. On site are also the Recreation Department building, which houses a snack bar, a covered pavilion and playground, a skate park, 2 tennis courts and a basketball court.







T.H.E. Farm

The Tewksbury Hospital Equestrian Farm (<u>www.t-h-e-farm.org</u>) is a 501(c)(3) non-profit organization that aims to "provide a public, self-sustaining, agricultural based equine program (...) for education, research, and the integration of members of the disabled and the able bodied communities."

500 Livingston Street, Tewksbury, MA 01876

Sports

Lowell Spinners

The Lowell Spinners are a MLB Minor League Class-A affiliate of the Boston Red Sox who play at the Edward LeLacheur Park. The park, built in 1998, has a standing-room capacity of 5030, and sold out every Spinners game from 2001 to 2009.

450 Aiken Street, Lowell, MA 01854 (978) 459-2255

Long Meadow Golf Club

(www.longmeadowgolfclub.com)

Long Meadow Golf Club is a private 9-hole golf course founded in 1909 on the border of Tewksbury and Lowell. The club is host to the annual Lowell City Golf Tournament, among others. (Most of the land and the clubhouse is in Tewksbury...on the Lowell /Tewksbury line)

165 Havilah Street, Lowell, MA 01852 (978) 441-1542

Trull Brook Golf Course and Tennis Club

(http://trullbrook.com/)

This facility has both an 18-hole golf course on 125 acres, as well as 4 indoor tennis courts that are open to the public. The club charges no membership fees and was opened in 1963.

170 River Road, Tewksbury, MA 01876 (978) 851-6731

Tewksbury Country Club

(www.tewksburycc.com)

The Tewksbury Country Club features a 9-hole course on 50 acres as well as a full-service pro shop, the Tew-Mac tavern, and a function hall.

1880 Main Street, Tewksbury, MA 01876 (978) 640-0033





The Tewksbury Memorial High Cross-Country course located at the Livingston Athletic Complex.

Healthcare





Tewksbury is home and neighbor to many healthcare options, including a state hospital in town and several regional hospitals and clinics.

Lowell General Hospital

Lowell General Hospital is affiliated with Massachusetts General Hospital Cancer Center and was recently recognized by Hospitals and Health Networks magazine as one 2011's Most Wired Hospitals, which signifies the facility "is making progress towards greater health information technology."

Contact:

295 Varnum Avenue, Lowell, MA 01854 Telephone: (978) 937-6000

Saints Medical Center

One of the largest medical centers in the Merrimack Valley, Saints is affiliated with "the leading Boston academic medical centers" and specializes in areas known as Centers of Excellence: Cancer Center, Cardiovascular Center, Orthopedic Center, and Women's Health Care.

Contact:

One Hospital Drive, Lowell, Massachusetts 01852 Telephone: (978)-458-1411

Winchester Family Health Center

This satellite office of the Winchester Hospital, originating in Winchester, MA, operates in Wilmington. A full-service clinic, the Winchester Family Health Center has a walk-in clinic, mammography center, a cardiology center, and radiology services.

Contact:

500 Salem Street, Route 62, Wilmington, Massachusetts 01887 Telephone: 978-657-3910

Bedford VA Medical Center, Edith Nourse Rogers Memorial Veterans Hospital

The Bedford VA Medical Center is a long-term care hospital with an active teaching program supporting such schools as the Boston University School of Medicine and the Harvard Medical School Geriatric Fellowship Program. The facility specializes in geriatric and psychiatric care.

Contact:

200 Springs Road, Bedford, Massachusetts 01730 Telephone: 781-687-2000

Tewksbury Hospital

Tewksbury Hospital (www.mass.gov/?pageID=eohhs), founded in 1854, is a 318-bed medical services facility with an additional 130-bed psychiatric service. The hospital specializes in the treatment of patients with Huntington's Disease, HIV/AIDS, and neurological rehabilitation.

Contact:

365 East Street, Tewksbury, MA 01876-1998 Telephone:(978) 851-7321

Banks

Bank of America

986 Main Street, Tewksbury - (978) 851-8540

Citizen's Bank

295 Main Street, Tewksbury, MA 01876 (978) 851-0841

Enterprise Bank

1120 Main Street, Tewksbury - (978) 851-0900 910 Andover Street, Tewksbury - (978) 863-5500

Lowell Five

1775 Main Street, Tewksbury - (978) 851-9771 10 Main Street, Tewksbury - (978) 851-6886

Metro Credit Union

1527 Main Street Tewksbury, MA 01876-2043 (877) 696-3876

Sovereign

1866 Main St # 1 Tewksbury, MA 01876-2089 (978) 851-3104

Stoneham Savings Bank

2171 Main Street Tewksbury, MA 01876-3028 (978) 658-7270

TD Bank

995 Main Street, Tewksbury - (978) 684-6610 2345 Main Street, Tewksbury - (978) 658-7438

Arts. Culture.

Mico Kaufman



Mico Kaufman travelled to the U.S. after WWII and worked for several Boston sculptural studios before setting up his own studio in Tewksbury. Through his career, Kaufman has been commissioned to produce official presidential medals, portraits of international persons, and now makes abstract sculptures using polyethylene. Kaufman was honored by the American Numismatic

Society with the 1992 Saltus Award for Signal Achievement in the art of the medal. http://www.micokaufman.com/

Merrimack Repertory Theatre

Founded in 1979, the theatre (http://www.merrimackrep.org) seats 308 and strives to "advance the cause of human understanding by creating theatrical productions at the highest level of artistic excellence." MRT specializes in developing and producing new and established plays, and engaging in community outreach through subsidized ticket costs and community programs.

50 East Merrimack Street, Lowell, MA 01852 Box Office: (978) 654-4MRT (4678)

Tsongas Arena

The Tsongas Arena (www.tsongascenter.com), named after Senator Paul E. Tsongas, was built in 1998 and seats 6500 to 7800 for U-Mass-Lowell NCAA DI Riverhawks hockey games, as well as concerts and other live events.

300 Martin Luther King Jr. Way, Lowell, MA 01852 (978) 934-5760

Municipal Services



Police

The Main Street Police Headquarters was built in 1996. In 2010, the department handled 35,990 calls and has a staff of a chief and deputy chief, 6 lieutenants, 10 sergeants, 9 detectives, and 25 patrolmen.

Chief of Police: Timothy Sheehan 918 Main Street, Tewksbury ,MA 01876 (978) 851-7373

Fire

The Tewksbury Fire Department operates 3 stations. The Central Fire Station is located at the intersection of Main and Pleasant Streets.

Chief: Michael Hazel 21 Town Hall Avenue, Tewksbury, MA 01876 (978) 640-4410

Tewksbury Senior Center

Located at 175 Chandler Street, the newly-built Senior Center provides programs, resources, and activities to the town's elderly to "provide (...) an independent and enriched quality of life." The 23,000 square foot building has several large function spaces, as well as a library and the Snooti Patooti Gift Boutique.

Tewksbury Public Library

The Tewksbury Public Library (www.tewksburypl.org) houses over 90,000 titles and 28 computers for public use. The library is a member of the Merrimack Valley Library Consortium for book and media sharing of over 3 million titles in 35 communities.

300 Chandler Street, Tewksbury MA (978) 640-4490

Tewksbury Public School System

The Tewksbury Public School System (www.tewksbury.k12.ma.us) consists of five elementary schools as well as the John W. Wynn Middle School and the Tewksbury Memorial High School. 4,049 students were enrolled in Tewksbury Public schools as of the 2010-2011 school year. High school students have the option to attend Tewksbury Memorial High School or Shawsheen Regional Technical High School.

Superintendent: John O'Connor joconnor@tewksbury.k12.ma.us

Contact: 139 Pleasant Street, Tewksbury, MA 01876 Phone: (978) 640-7800



The Tewksbury Public Library, located at the intersection of Chandler and Main Street.

Shawsheen Regional Technical School

Shawsheen Regional Technical School (<u>www.shawsheentech.org</u>) serves the communities of Tewksbury, Billerica, Bedford, Burlington, and Wilmington and totals more than 1300 students. The school offers vocational

programs in emerging fields and established trades such as computer science, drafting, automotive, carpentry, health services, medical lab technician, and much more.

Superintendent: Charles Lyons

Contact:

100 Cook Street, Billerica MA 01821

Phone: (978) 667-2111

Educational Opportunities



With a short drive to Boston, Tewksbury has great accessibility to a variety of strong Boston-based colleges such as Harvard, MIT, Boston University, Boston College, Northeastern University, and Tufts. There are also several strong colleges and universities in nearby towns of North Andover and Lowell. This accessibility to higher education ensures Tewksbury has a large educated workforce.

U-Mass Lowell

U-Mass Lowell offers more than 120 degrees to 14,000 students and is known for its science, engineering, and technology programs. U-Mass Lowell's roots extend to the turn of the century when the Lowell Normal School (1894) was founded to train teachers and the Lowell Textile School (1895) was built to educate technicians and managers in textiles. In 1975 the two schools combined to form U-Mass Lowell, which has expanded to now cover some 125 acres along the Merrimack River.

Contact:

One University Avenue, Lowell, MA 01854 Telephone: (978) 934-4000

Merrimack College, North Andover

Educating in 39 areas of study, Merrimack College is an independent Catholic institution of more than 2,000 students. Merrimack College also boasts a 13 to 1 student-teacher ratio and 21 men and women's NCAA sports including NCAA Division I men's hockey.

Contact:

315 Turnpike Street, North Andover, Massachusetts Telephone: (978) 837-5000

Middlesex Community College

With two area campuses, Middlesex Community College (www.middlesex.mass.edu) can serve 12,000 credit students in both the Lowell and Bedford areas. Programs cover 75 degree and certificate programs, with evening, weekend, and online classes offered.

Contact:

33 Kearney Square, Lowell, Massachusetts 01852, 591 Springs Road, Bedford, Massachusetts 01730 Telephone: 1-800-818-3434

The Salter School, Tewksbury

www.salterschool.com

Quality healthcare training programs are offered at The Salter School's Tewksbury campus in the areas of Massage Therapy, Medical Assisting, and Health Claims Specialist.

515 Woburn Street Tewksbury, MA 01876 (978) 934-9300



Town of Tewksbury Department of Community Development



Community Planning Steven J. Sadwick, A.I.C.P. Director of Community Development ssadwick@tewksbury-ma.gov

Mission:

The Department of Community Development strives to manage and promote the highest quality of development by coordinating all land use matters in one department; providing information and creative recommendations based on sound planning practices; promoting and assisting sensible economic development; ensuring public health ahd safety by administering and enforcing applicable statutes, codes, bylaws and regulations; protecting the environment through conservation and wetland protection measures; and supporting other Departments in enhancing the community's quality of life. Community Development offices:

999 Whipple Road Tewksbury, MA 01876 Phone: 978-640-4370

Economic Development Committee

Mission Statement

The Tewksbury Economic Development Committee was established by a joint resolution of the Board of Selectmen and the Planning Board in 2008, underscored by the principles in the Master Plan. The EDC's mission is to promote Tewksbury's identity in the Merrimack Valley and Greater Boston area. With access to two Interstate Highways, I-93 and I-495, and its infrastructure capacities, Tewksbury is a desirable and convenient location for new and existing businesses. We acknowledge the contribution of the business community to our town and region's overall economic sustainability.

The Economic Development Committee strives to foster and maintain a favorable business environment and acts as a liaison between businesses and government to facilitate streamlined review processes and assistance programs.

"The EDC has helped accelerate the permitting process not only in new construction but with existing buildings taking on new ownership and uses."

-Marc Ginsburg, Owner of the Tewksbury Country Club

Business Networks

Greater Lowell Chamber of Commerce

The Greater Lowell Chamber of Commerce (www.greaterlowellchamber.org), of which Tewksbury is a member, also serves the Lowell, Chelmsford, Dracut, Tyngsboro, Westford and Billerica communities, and assists in the "promoting, networking and advocating for businesses in the Greater Lowell area."

Mission Statement:

The mission of the Chamber is to provide a significant unified voice in shaping the future growth of the business communities which it serves and to provide a vehicle through which individuals can work to improve the area's business climate and quality of life. A diverse business and service base is of great importance to Greater Lowell's economic future. The Chamber will work to create a healthy and competitive environment where businesses can grow and prosper.

The Greater Lowell area offers a thriving business community, an unparalleled arts and cultural community, historic preservation, technology, health and financial industries, educational opportunities that are second to none, a growing professional sports community, and people who have an extraordinary passion about the place they call home.

Business Development Team Northern Middlesex Council of Governments (Regional Planning Agency)

NMCOG (www.nmcog.org) is one of 13 regional planning agencies in Massachusetts, serving nine towns in the greater-Lowell area.

"Our purpose is to provide comprehensive regional planning services to our member communities in such areas as transportation, economic development, land use, housing, geographic information system services, open space plans, and much more."

Contact:

40 Church Street, Suite 200 Lowell, MA 01852

Phone: 978-454-8021 Fax: 978-454-8023 Email: mail@nmcog.org

Contact:

17

131 Merrimack Street Lowell, MA 01852 (978) 459-8154 Fax: (978) 452-4145 info@greaterlowellchamber.org



Employment Resources

Massachusetts Workforce Training Fund

The Workforce Training Fund allows for employers to apply for grants through the state that subsidize the cost of training employees.

http://www.mass.gov Program Specialist: Robert Duncan rduncan@commcorp.org 1-800-252-1591

Greater Lowell Workforce Investment Board and Career Center

Serving 8 communities, the GLWIB "oversees a wide range of workforce development activities, representing a multitude of federal and state funding streams." http://www.glwib.org/

Through the One-Stop Career Center of Lowell

The Career Center offers seminars, job search engines, as well as a variety of grants to assist businesses and job seekers. According to its mission, the Career Center

works "closely with the business community to identify and meet their employment needs and to provide job seekers with a wide range of job search and training services."

www.careercenteroflowell.org

107 Merrimack Street, Lowell, MA 01852 (978) 458-2503

The Career Place

The Career Place (www.careerplacejobs.com) is a part of Massachusett's One-Stop Career Centers. Since its inception in 1997, it has assisted over 103,000 individuals and 6,500 local companies using "services that are easy to access, customer-driven, and linked to the latest technology."

100 TradeCenter, Suite G100, Woburn, MA 01801 (781) 932-5500

Massachusetts Resources

Massachusetts Small Business Development Center Network

Northeast Regional Office Salem State College Enterprise Center 121 Loring Avenue, Suite 310 Salem, MA 01970 Tel 978-542-6343

Website: http://sbdc.salemstate.edu/contact.html

Massachusetts Office of Business Development

Northeast Region

18

Northeast Massachusetts has two distinct areas, the Merrimack Valley and the North Shore. Located in Northeast Massachusetts, just 25 miles north of Boston and Cambridge, the Merrimack Valley enjoys easy access to the entire metropolitan Boston area.

Peter Milano, Senior Regional Director

Massachusetts Office of Business Development 360 Merrimack Street, Building 5 Lawrence, MA 01843

Phone: (978) 970-1193

MassDevelopment

www.massdevelopment.com

According to its website, MassDevelopment collaborates with business and government officials to strengthen the economy of the commonwealth.

Offering a wide range of finance programs and real estate development services, MassDevelopment supports economic growth, development, and investment across all sectors of the Massachusetts economy: public and private; commercial, industrial, and residential; and nonprofit, including healthcare, educational, cultural, and human service providers. Our staff works in collaboration with private- and public-sector developers, businesses, and banks to identify investors and leverage public and private funds to support economic growth.

360 Merrimack Street Building 5 Lawrence, MA 01843 phone: 978.459.6100 fax: 978.459.1888

Massachusetts Growth Capital Corporation

According to its mission statement, the Massachusetts Growth Capital Corporation's goal is to "is to create and preserve jobs at small businesses, women and minority owned businesses, and to promote economic development in underserved, gateway municipalities and low and moderate income communities."

http://www.mcdfc.com/ 529 Main Street, Schrafft Center, Suite 1M10, Charlestown, MA 02129 (617) 523-6262

Massachusetts Life Sciences Center

A self-described "quasi-public" agency, the Life Sciences Center invests in both the economic development and research behind life sciences.

www.masslifesciences.com 1000 Winter Street, Suite 2900, Waltham, MA 02451 (781) 373-7777

U.S. Small Business Administration

Since its founding on July 30, 1953, the U.S. Small Business Administration has delivered millions of loans, loan guarantees, contracts, counseling sessions and other forms of assistance to small businesses. SBA provides assistances primarily through its four programmatic functions:

- Access to Capital (Business Financing)
- Entrepreneurial Development (Education, Information, Technical Assistance & Training)
- Government Contracting (Federal Procurement)
- Advocacy (Voice for Small Business)

Contact:

Lisa Gonzalez-Welch U.S. Small Business Administration Business Development Specialist 10 Causeway Street, Room 265 Boston, MA 02222 Phone: 617-565-5590

Lodging

Towneplace Suites, Marriott

20 International Place, Tewksbury MA, 01876 Phone: (978) 863-9800

Holiday Inn

4 Highwood Drive, Tewksbury MA, 01876 Phone: (978) 640-9000

Extended Stay America

1910 Andover Street, Tewksbury MA, 01876 Phone: (978) 863-9888

Residence Inn, Marriott

1775 Andover Street, Tewksbury MA, 01876 Phone: (978) 640-1003

Fairfield Inn, Marriott

1695 Andover Street, Tewksbury MA, 01876 Phone: (978) 640-0700

Motel 6

95 Main Street, Tewksbury, MA, 01876 Phone: (978) 851-8677

Testimonials

Bill Jenkins Thermo Fisher Scientific Inc.

"Thanks (...) for your assistance with both the Tax Incremental Financing (TIF) and your professional staff for their assistance in meeting with and working with us as we complete our planning process for the new Thermo Fisher Handheld Center of Excellence in Tewksbury. We are excited about the purchase of the 2 Radcliff Road building (closing 10/11) and consolidating our Billerica and Wilmington operations. You and your teams have made the Tewksbury choice a good one for Thermo Fisher Scientific with your pro- business attitude and professionalism. I only wish other communities we work with could follow the Tewksbury lead."

"The town was a great place to do business and was a partner in the success of the project."

-David Hale

David Hale Omni Properties LLC

Village Green is a 6 building, 145,000 square foot, mixed use development project involving the re-hab of two existing buildings as well as four new commercial and residential buildings. The town was a great place to do business and was a partner in the success of the project. The project success can be attributed to the support, direction, and business focus provided by all levels of Tewksbury's town government. The selectmen, town planner, town manager, planning board, zoning board of appeals and housing authority, and all the various departments were straightforward and business like. The town government continues to be critical to the ongoing success of this project.

Thanks for all of your help over the last few years.



Marc P. Ginsburg Tewksbury Country Club

"The Tewksbury EDC has become the catalyst for new business within the town. The committee's vision and desires not only contribute to new endeavors but to the current business community. As a real-estate developer and business owner for 25 years in Tewksbury, I can attest that the EDC has helped accelerate the permitting process, not only in new construction but with existing buildings taking on new ownership and uses."